



Health Services
LOS ANGELES COUNTY

Los Angeles County
Board of Supervisors

March 13, 2007

Gloria Molina
First District

Yvonne B. Burke
Second District

Zev Yaroslavsky
Third District

Don Knabe
Fourth District

Michael D. Antonovich
Fifth District

Bruce A. Chernof, MD
Director and Chief Medical Officer

John R. Cochran III
Chief Deputy Director

Robert G. Splawn, MD
Senior Medical Director

313 N. Figueroa Street, Suite 912
Los Angeles, CA 90012

Tel: (213) 240-8101
Fax: (213) 481-0503

*To improve health
through leadership,
service and education.*



www.ladhs.org

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
500 West Temple Street
Los Angeles, California 90012

Dear Supervisors:

**APPROVAL OF AMENDMENT NO. 1 TO AGREEMENT NOS. H-213280,
H-213018, H-212974, H-213241, H-213016, H-213317, H-70026, AND H-700272
FOR THE CONTINUED PROVISION OF HOME HEALTH AND HOSPICE
SERVICES AT DEPARTMENT OF HEALTH SERVICES FACILITIES
(All Districts) (3 Votes)**

IT IS RECOMMENDED THAT YOUR BOARD:

Approve and instruct the Director, or his designee, to execute eight home health and hospice services amendments with Adventist Health Home Care Services (H-213280), Admiral Home Health, Inc. (H-213018), Profound Health Care (H-212974), Providence Home Care and Hospice (H-213241), St. Clare's Home Health and St. Clare's Hospice (H-213016), VNA Home Health Systems, Inc. (H-213317), Verdugo Hills Visiting Nurse Association dba VNA Care (H-700226), and Western States Home Health Care Agency, Inc. (H-700272), extending the term an additional nine months, on a month-to-month basis, with rates to remain the same, for the continued provision of home health and hospice services effective April 1, 2007 through December 31, 2007, at a total estimated net cost of \$1,377,335.

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION:

The term extension will extend the respective terms of the contracts under the same terms and conditions specified in the existing agreements for the continued provision of home health and hospice services for Harbor-UCLA Medical Center (Harbor), LAC+USC Medical Center (LAC+USC), Martin Luther King, Jr.-Harbor Hospital (MLK-Harbor), Olive View-UCLA Medical Center (Olive View), and Rancho Los Amigos National Rehabilitation Center (Rancho).

Board approval of the recommended action will ensure the uninterrupted provision of home health and hospice services for Department of Health Services (DHS or Department) hospitals, and allow the Department time to conduct a Qualification Process (QP) solicitation authorized under California Government Code Section 31000.

FISCAL IMPACT/FINANCING:

Amendment No. 1 provides a total maximum cost for the nine month extension of \$1,377,335 for April 1, 2007 through December 31, 2007. The cost breakdown is as follows: Harbor - \$593,250, LAC+USC - \$471,000, MLK-Harbor - \$95,085, Olive View - \$194,000; and Rancho -\$24,000,

Funding is included in the Department's Fiscal Year 2006-07 Final Budget and will be requested in future fiscal years.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS:

The County provides home health and hospice services to newly discharged patients primarily through arrangements with State licensed private providers of home health and hospice care services. The provision of these services is cost-effective because hospital re-admission rates are reduced.

It is in the best interest of the County to utilize home health & hospice agencies for the following reasons: 1) permits the early discharge of patients receiving inpatient services in County hospitals; 2) provides patients with continuity of care through a variety of services otherwise only available in a more costly hospital setting; and 3) ensures the availability of home health services which helps prevent re-hospitalization and thus reduce the patient load in County hospitals.

In September 2000, the Department released a Request for Qualifications (RFQ) for the provision of County-wide home health and hospice services.

On September 4, 2001 the Board approved 14 agreements for the continued provision of contract home health & hospice services, effective October 1, 2001 through September 30, 2006, with delegated authority to extend an additional six months through March 31, 2007. Since then, several contracts were terminated upon mutual agreement.

Agreements with the remaining agencies were extended for six months under the delegated authority provision of the agreement, and are now slated to expire on March 31, 2007.

There is no employee impact. Amendment No. 1 will extend the term of the Agreements on a month-to-month basis for a maximum of nine additional months, from April 1, 2007 through December 31, 2007, to allow time for the completion of the solicitation process. The Agreements include provisions for termination by the County upon 30 days advance written notice to the Contractor.

Contractors are in compliance with all Board requirements. Contract monitoring functions will continue to be performed by the DHS facilities.

Attachment A provides additional information.

The attached Agreement Amendments (Exhibits I - VIII) have been approved as to use and form by County Counsel.

The Honorable Board of Supervisors
March 13, 2007
Page 3

CONTRACTING PROCESS:

The Department plans to issue a QP solicitation for the continued provision of contracted home health and hospice services within the next two weeks.

IMPACT ON CURRENT SERVICES:

Approval of the recommended action will assure the continued provision of necessary home health and hospice services for all DHS facilities while the QP solicitation is completed.

When approved, this Department requires three signed copies of the Board's action.

Respectfully submitted,



Bruce A. Chernof, M.D.
Director and Chief Medical Director

BAC:pem
BLCD4332.pem.wpd

Attachments (9)

c: Chief Administrative Officer
County Counsel
Executive Officer, Board of Supervisors

SUMMARY OF AGREEMENT1. TYPE OF SERVICE:

Home health and hospice services for DHS facilities.

2. AGENCY NAME/ADDRESS/CONTACT PERSON:

Adventist Health Home Care Services
281 Harvey Drive, Unit A
Glendale, CA 91206
Contact: Wende Brookshire, Director
Telephone: (818) 409-8374
Contract #: H-213280

Profound Health Care
615 Nash Street, Suite 220
El Segundo, CA 90245
Contact: Bernie Nibio, Administrator
Telephone: (310) 606-5678
Contract #: H-212974

St. Clare's Home Health and
St. Clare's Hospice
3333 Wilshire Boulevard, Suite 720
Los Angeles, CA 90010
Contact: Margaret Rose Lanam, R.N.
Telephone: (213) 639-1664
Contract #: H-213016

Verdugo Hills Visiting Nurse Association
dba VNA Care
517 E. Wilson, Suite 200
Glendale, CA 91206
Contact: Rjnit Walia, Executive Director
Telephone: (949) 263-4715
Contract #: H-700226

Admiral Home Health, Inc.
4010 Watson Plaza Drive, Suite 140
Lakewood, CA 90712
Contact: Josie Jones, Administrator
Telephone: (213) 421-0777
Contract#: H-213018

Providence Home Care and Hospice
3413 Pacific Avenue, Suite 201
Burbank, CA 91505
Contact: Elo Tanielian
Telephone: (818) 953-4461
Contract #: H-213241

VNA Home Health Systems, Inc.
2500 Red Hill Avenue, Suite 105
Santa Ana, California 92705
Contact: Rjnit Walia, Executive Director
Telephone: (949) 263-4715
Contract #: H-213317

Ephrem Tilahun, Administrator
Western States Home Health Care Agency, Inc.
301 N. Prairie Ave. #511
Inglewood, CA 90301
Contact: Asisa Abdi, Community Rep.
Telephone: (310) 672-4581
Contract #: H-700272

3. TERM:

The term of the amendments will become effective on April 1, 2007 and continue through December 31, 2007. Funding is included in the Department's Fiscal Year 2006-07 Final Budget and will be requested in future fiscal years.

4. FINANCIAL INFORMATION:

The maximum cost for the nine month contract extension is \$1,377,335.

5. SERVICE INFORMATION:

Provision of necessary home health and hospice services for DHS facilities.

6. ACCOUNTABLE FOR CONTRACT MONITORING:

Contract monitoring functions will continue to be performed by DHS facilities.

7. APPROVALS:

Department of Health Services: Fred Leaf, Deputy

Contracts and Grants Division: Cara O'Neill, Chief, Contracts and Grants Division

County Counsel (approval as to form): Christina Salseda, Deputy County Counsel

FACT SHEET

RE: APPROVAL OF AMENDMENT NO. 1 TO AGREEMENT NOS. H-213280, H-213018, H-212974, H-213241, H-213016, H-213317, H-70026, AND H-700272 FOR THE CONTINUED PROVISION OF HOME HEALTH AND HOSPICE SERVICES AT DEPARTMENT OF HEALTH SERVICES' FACILITIES

All Districts

DHS CONTACT PERSONS:

John R. Cochran, III
Chief Deputy Director
(213) 240-7926
jcochran@ladhs.org

Coastal Cluster
Harbor-UCLA Medical Center
Miguel Marroquin-Ortiz, Interim CEO
(310) 222-2101
mmarroquin@ladhs.org

Miguel De Los Reyes, Contract Liaison
(310) 222-1678
mireyes@ladhs.org

LAC+USC Healthcare Network
LAC+USC Medical Center
Pete Delgado, CEO
(323) 226-2800
pdelgado@ladhs.org

South/West Cluster
Martin Luther King Jr.-Harbor Hospital
Antionette Smith Epps, CEO
(310) 668-5201
asmithepps@ladhs.org

Mark Wycislak, Contract Liaison
(323) 226-2400
mwycislak@lacusc.org

Elham Ganjian, Contract Liaison
(310) 885-4250
eganjian@ladhs.org

San Fernando Valley Cluster/Valley Care
Olive View-UCLA Medical Center
Melinda Anderson, CEO
(818) 364-3001
manderson@ladhs.org

Rancho Los Amigos National Rehabilitation Center
Valerie Orange, CEO
(562) 401-7025
vorange@ladhs.org

Dexter Moon, Contract Liaison
(818) 364-3418
dmoon@ladhs.org

Rocio Calderon, Contract Liaison
(562) 401-7362
rfcalderon@ladhs.org

SUBJECT:

The Director of Health Services ("Director") is requesting the Board to approve amendments to Agreement Nos. H-213280, H-213018, H-212974, H-213241, H-213016, H-213317, H-70026, and H-700272, for an additional nine months, on a month-to-month basis, to ensure uninterrupted home health and hospice services for all DHS hospitals

FACT SHEET (Cont'd)

(Harbor-UCLA Medical Center, LAC+USC Medical Center, Martin Luther King Jr.-Harbor Hospital, Olive View-UCLA Medical Center, and Rancho Los Amigos National Rehabilitation Center), effective April 1, 2007 through December 31, 2007, at a total estimated maximum obligation of \$1,377,335.

A term extension is needed to continue the provision of necessary home health and hospice services for all DHS hospitals while the Department conducts a re-solicitation process, authorized under California Government Code Section 31000.

The Department intends to release a Qualification Process (QP) to select qualified providers that are best able to provide home health and hospice services on February 28, 2007.

REQUESTED ACTIONS:

Approve and instruct the Director, or his designee, to execute home health and hospice services amendments with Adventist Health Home Care Services (H-213280), Admiral Home Health, Inc. (H-213018), Profound Health Care (H-212974), Providence Home Care and Hospice (H-213241), St. Clare's Home Health and St. Clare's Hospice (H-213016), VNA Home Health Systems, Inc. (H-213317), Verdugo Hills Visiting Nurse Association dba VNA Care (H-700226), and Western States Home Health Care Agency, Inc. (H-700272), extending the term an additional nine months, on a month-to-month basis, for the continued provision of home health and hospice services with rates to remain the same, effective April 1, 2007 through December 31, 2007, at a total estimated net cost of \$1,377,335.

PROGRAM:

The County provides home health and hospice services to newly discharged patients primarily through arrangements with State licensed private providers of home health and hospice care services. The provision of these services is cost-effective because hospital re-admission rates are reduced.

It is in the best interest of the County to utilize home health & hospice agencies for the following reasons: 1) permits the early discharge of patients receiving inpatient services in County hospitals; 2) provides patients with continuity of care through a variety of services otherwise only available in a more costly hospital setting; and 3) ensures the availability of home health services which help prevent re-hospitalization and thus reduce the patient load in County hospitals.

CONTRACT AMOUNTS:

Amendment No. 1 provides a total estimated maximum cost for the nine-month extension of \$1,377,335, for the period of April 1, 2007 through December 31, 2007. Funding is included in the Department's Fiscal Year 2006-07 Final Budget and will be requested in future fiscal years.

TERMINATION PROVISIONS:

The agreement may be terminated immediately for cause and for convenience upon 30 days advance written notice by the County.

TERM OF AGREEMENT:

The term of the amendments is effective April 1, 2007 through December 31, 2007.

FACT SHEET

AUTOMATIC RENEWAL:

No.

FIRST BOARD APPROVED CONTRACT:

On September 4, 2001, the Board approved the existing contracts as a result of a RFQ solicitation process conducted in September 2000.

CONTRACTING PROCESS:

The Department intends to release the QP to select qualified providers that are best able to provide home health and hospice services on February 28, 2007.

RETROACTIVE AGREEMENT:

No.

SOLE SOURCE JUSTIFICATION:

Not applicable.

LOS ANGELES COUNTY ONLINE WEB SITE:

Not applicable for extension amendments.

BLCD4332.pem.wpd